



Featured Hino Trucks Fleet - FedEx

FedEx Keeps Him "Grounded"

FedEx Ground has established a solid reputation as the leader for on-time delivery performance, technological innovation and fleet safety in the ground small-package marketplace. In fact, FedEx Ground holds the distinction of being the fastest-growing transportation company in US history and has consistently posted double-digit growth.

Vital to that is their network of Pickup and Delivery service are independent contractors who own their vehicles and are paid based on service. Nick Ciardiello is one of those service providers. In the 23 years since Nick Ciardiello purchased his first FedEx Ground route, he's formed corporations and partnerships with other FedEx Ground independent contractors and now owns and operates 22 routes, maintains a fleet of 40 vehicles and employs 46 people. **In his 40 vehicle fleet, 34 of those are Hino trucks!**

Nick's base company is NC Enterprises out of Metuchen, New Jersey. As an experienced professional looking for opportunities to grow his business, Nick has helped fellow independent contractors start up their businesses. In doing so, Nick passes on his Hino experiences and why they too should choose a Hino

truck. He explains, "Equipment is the main backbone of this business. If your truck is broke down, your business comes to a halt. That is when you rely on the quality of a truck backed by Toyota. You may pay more and work harder in the beginning, but in the long run with a Hino truck you are not paying for repairs, and that keeps you on the road and keeps your business running."



TRUCK CENTER

FedEx Ground recently honored Nick as "Entrepreneur of the Year" recognizing him for his business development, customer service results, safety record and community support. Of the nearly 12,000 independent contractors supporting the FedEx Ground network, Ciardiello, was recognized for best exemplifying these traits in 2008-2009.

We thank Nick for his dedication to Hino Trucks and wish him continued success.

Pictured above: Sumio Fukaya, President & CEO of Hino Trucks with Nick Ciardiello of FedEx Grounds.